

# Profit and Loss

## Tathra Beach Bowling Club Ltd For the 3 months ended 30 September 2025

|                                                   | JULY-SEPT 2025    | JULY-SEPT 2024    |
|---------------------------------------------------|-------------------|-------------------|
| <b>Trading Income</b>                             |                   |                   |
| ATM Rebate                                        | 3,565.64          | -                 |
| Bar Sales                                         | 274,481.41        | 267,799.31        |
| Barefoot Bowling Green Revenue                    | 134.37            | -                 |
| Beer Pourage Rebates                              | 14,784.40         | 50,224.70         |
| Bingo Revenue                                     | 3,220.81          | -                 |
| Bistro Sales                                      | 139,928.89        | 180,696.11        |
| Bowls Membership Revenue                          | 944.55            | -                 |
| Bowls Sundry Income                               | 19.10             | -                 |
| Club Raffles Revenue                              | 9,710.92          | 11,666.36         |
| Commissions received - other                      | 406.68            | 4,997.77          |
| Function Room Hire Revenue                        | 45.45             | -                 |
| Green Fees (Synth & Turf)                         | 5,118.19          | 5,683.74          |
| Interest Revenue                                  | 6,044.28          | 34,045.85         |
| Keno Commission                                   | 6,881.55          | 3,480.05          |
| OLD Tuesday Raffle Revenue                        | 7,097.27          | 8,816.53          |
| Pizza Sales                                       | 32,680.50         | -                 |
| Poker Machine Link Movement                       | (1,708.96)        | -                 |
| Poker Machine Net Receipts                        | 219,515.45        | 233,129.91        |
| Poker Machine Tax GST Rebate                      | 4,295.01          | 4,295.01          |
| Roll Up Fees (Synth & Turf)                       | 1,736.19          | 590.91            |
| Seafood Raffle Revenue (TBSEBC Bowls Travel Fund) | 11,754.00         | -                 |
| Social Membership Revenue                         | 5,496.11          | 6,099.12          |
| Sponsorship Revenue                               | 13,784.54         | 1,665.48          |
| Sundry Revenue                                    | 16,853.26         | 425.01            |
| TAB Commission                                    | 6,860.87          | 6,152.10          |
| TBSEBC Bowls Competition Fees                     | 8,236.36          | 9,250.02          |
| TBSEBC Bowls Raffle Revenue                       | 459.19            | 864.53            |
| TWBC Comp Fees                                    | 163.64            | 2,610.04          |
| Wages Subsidy                                     | 454.55            | 5,000.00          |
| <b>Total Trading Income</b>                       | <b>792,964.22</b> | <b>837,492.55</b> |
| <b>Cost of Sales</b>                              |                   |                   |
| Purchases - Bar                                   | 119,053.07        | 112,117.68        |
| Purchases - Bistro                                | 104,478.44        | 122,187.17        |
| Stock Movement - Bar                              | (1,910.68)        | (3,000.00)        |
| Stock Movement - Bistro                           | 11,140.65         | -                 |
| <b>Total Cost of Sales</b>                        | <b>232,761.48</b> | <b>231,304.85</b> |
| <b>Gross Profit</b>                               | <b>560,202.74</b> | <b>606,187.70</b> |
| <b>Operating Expenses</b>                         |                   |                   |
| Advertising & Marketing Expense                   | 3,625.00          | 1,139.56          |

|                                           | JULY-SEPT 2025 | JULY-SEPT 2024 |
|-------------------------------------------|----------------|----------------|
| Affiliation Fees                          | 1,682.94       | 1,659.41       |
| Audit Expense                             | 4,250.00       | 5,700.00       |
| Bank Charges - Card & Merchant Fees (GST) | 3,965.72       | 3,122.60       |
| Bank Charges (GST Free)                   | 337.65         | -              |
| Bar Wastage                               | 5,062.17       | -              |
| Bingo Expenses/Prizes                     | 2,013.66       | 100.02         |
| Bowling Travel Expenses                   | (1,576.82)     | -              |
| Bus Vehicle Expense                       | 3,123.46       | 3,848.25       |
| Cleaning Supplies                         | 4,804.57       | -              |
| Club Promotions                           | 13,034.45      | 14,442.58      |
| Club Raffles Expense                      | 10,260.12      | 11,706.34      |
| Computer Costs                            | 4,707.11       | -              |
| Consulting & Accounting                   | 11,354.02      | 2,970.00       |
| Contract Cleaning                         | 22,884.66      | 18,709.40      |
| Depreciation Exp Building                 | 24,119.85      | 28,878.81      |
| Depreciation Exp P & E                    | 14,323.07      | 13,726.31      |
| Depreciation Exp Poker Machines           | 31,241.66      | 26,097.76      |
| Depreciation- Greens                      | 3,283.20       | 9,870.29       |
| Depreciation- Kitchen Equipment           | 7,147.57       | 10,397.89      |
| Directors Drinks                          | 614.44         | 808.90         |
| Directors Meals                           | 911.00         | -              |
| Directors Training & Wellbeing            | -              | 4,350.95       |
| Donations & Sponsorship                   | 50.00          | (3,068.18)     |
| Electricity                               | 24,908.04      | 27,170.35      |
| Equipment Rental Expenses                 | 1,372.00       | 1,157.00       |
| Freight                                   | 1,437.85       | 1,449.85       |
| Gas Bar                                   | 1,133.80       | 2,529.35       |
| Gas Bistro                                | 3,780.26       | -              |
| Honorarium Directors                      | 2,836.71       | 3,131.50       |
| Insurance                                 | 20,131.98      | 19,989.33      |
| Insurance - Workers Compo                 | 7,797.89       | 6,471.55       |
| Interest Paid - NAB                       | (1.26)         | -              |
| Interest Paid Insurance                   | 1,498.83       | 2,020.40       |
| Keno Expenses & Daily Maintenance Fee     | 736.63         | 192.29         |
| Legal Fees                                | 9,780.00       | 5,603.40       |
| Licences Permits & Fee                    | 4,531.10       | 3,619.62       |
| Long Service Leave                        | 739.93         | 375.04         |
| Maxgaming /DMS Poker Machines             | 7,540.98       | 7,406.24       |
| Members Draw                              | 5,972.72       | 5,681.82       |
| Music Entertainment Expense               | 5,618.18       | 950.00         |
| OLD Tuesday Raffle Expense                | 8,017.71       | 9,839.98       |
| Other Expense - Functions                 | 19.09          | -              |
| Other Expenses - Gaming                   | 1,085.00       | -              |
| Other Expenses - General                  | 131.82         | 12,788.78      |
| Payroll Tax                               | 3,000.00       | -              |

|                                             | JULY-SEPT 2025      | JULY-SEPT 2024     |
|---------------------------------------------|---------------------|--------------------|
| Poker Machine Tax                           | -                   | 839.35             |
| Post/Print/Stationary                       | 7,874.36            | 3,524.81           |
| R&M Air Conditioners                        | 3,068.18            | -                  |
| R&M Bar                                     | 1,459.82            | 2,735.33           |
| R&M Bowling Green                           | 505.69              | (394.89)           |
| R&M Kitchen                                 | 6,689.01            | -                  |
| R&M Main Club                               | 6,746.03            | 4,896.33           |
| R&M Plant & Equipment                       | 430.91              | 13,532.06          |
| R&M Poker Machines                          | 9,322.10            | 8,635.49           |
| Rates - Land                                | 5,862.27            | -                  |
| Rates - Water                               | 1,562.79            | 4,110.28           |
| Rent on Land                                | 13,019.86           | 13,199.74          |
| Seafood (TBSEBC Travel Fund) Raffle Expense | 760.00              | 2,608.82           |
| Security Costs                              | -                   | 2,836.75           |
| Sky Channel                                 | 3,065.19            | 2,044.00           |
| Staff Amenities                             | -                   | 62.73              |
| Staff Drinks                                | 1,716.17            | 1,371.56           |
| Staff Training & Wellbeing                  | 5,044.34            | -                  |
| Staff Uniforms                              | -                   | 55.00              |
| Subscriptions                               | 10,704.01           | 5,053.82           |
| Superannuation - Admin                      | 9,274.44            | -                  |
| Superannuation - Bar                        | 10,639.84           | 42,521.42          |
| Superannuation - Bistro                     | 11,682.45           | -                  |
| TAB Expenses                                | 2,145.00            | -                  |
| Tab Printing & Stationary                   | 50.67               | 1,950.00           |
| TBSEBC Bowls Raffle Expenses                | 514.00              | -                  |
| TBSEBC Bowls Trophies & Prizes              | 18,947.84           | 3,371.95           |
| TBWBC Expenses                              | -                   | 886.42             |
| Telephone                                   | 958.77              | 688.42             |
| Texas Hold'em Expense                       | 2,340.00            | -                  |
| Unders/Overs Bar                            | 403.57              | 902.42             |
| Wages - Admin                               | 76,327.13           | 82,494.83          |
| Wages - Bar                                 | 91,638.27           | 104,539.46         |
| Wages - Bistro                              | 101,949.09          | 110,788.43         |
| Waste Services                              | 7,304.01            | 13,303.03          |
| <b>Total Operating Expenses</b>             | <b>695,294.57</b>   | <b>691,394.95</b>  |
| <b>Net Profit</b>                           | <b>(135,091.83)</b> | <b>(85,207.25)</b> |